

SOME PUBLICATIONS ON FUNDING

TITLE	AUTHOR/RESSOURCE	SUMMARY	LINK TO RELEVANT WEBPAGE WITH MORE INFO
Funding guide, 11th Edition – Accessing Europe's Largest Donor	European Citizen Action Service	The ECAS guide provides a focal point, covering all potential EU funds in a practical handbook. This includes tips on how to apply, whom to contact for further information on each programme and lots of links to websites and email addresses at different geographical levels.	http://www.ecas.org/Publications
Funding Vocational Training and Employment for People with Disabilities in Europe	European Foundation Center	A fully indexed directory of 105 detailed profiles of independent funders working in the field of vocational training and employment for people with disabilities in Europe "Guidelines for Good Practice", which describes eight broad categories of guidelines for good grantmaking practice in the field, along with cases of good practice to illustrate the guideline.	http://www.efc.be/publications/disabilitiesabstract.html

<p>Funding Minorities and Multiculturalism in Europe: Funders' Activities against Racism and for Equality in Diversity</p>	<p>European Foundation Center</p>	<p>Reviews each funder's mission and major activities; a special section focuses specifically on minorities and multiculturalism issues including inter-cultural relations and anti-discrimination of ethnic minorities Indexes funder interests by subject, population, geographic focus and type of support awarded Analyses funding trends in a six-chapter in-depth analysis of the work of funders in the field, mapping trends and gaps and offering recommendations</p>	<p>http://www.efc.be/publications/minabstract.html</p>
<p>Youth Funding in Europe</p>	<p>European Foundation Center</p>	<p>It comprises 145 detailed profiles of independent funders who have an interest in youth programmes. Profiles review each funder's mission and cover activities and projects carried out primarily in 1998 and 1999. The directory shows the considerable extent to which funders are prepared to meet the challenges of the complex changing European societies, and to engage them as citizens and eventually productive members of the workforce.</p>	<p>http://www.efc.be/publications/youthabstract.html</p>

Environmental Funding in Europe	European Foundation Center	A directory of 190 profiles of European and international foundations and corporate citizenship programmes active in protecting the environment in Europe. Each profile reviews contact information, a statement of the funder's origin and purpose, a review of major activities with a more detailed focus on environmental activities, and a list of trustees and executives.	http://www.efc.be/publications/envabstract.html
Education Funding in Europe	European Foundation Center	Volume 1 A Directory of Foundation and Corporate Support in Education Volume 2 A Pilot Study on Innovating Education and Learning - the Role of Foundations and Corporate Funders	http://www.efc.be/publications/edabstract.html
European Foundation Fundamentals	European Foundation Center	This publication attempts to define the work of independent funders and provide an overview of Europe's national-level independent funding community through a series of country reports. A section giving advice on grantseeking covers the whole process from initial research on the subject to making an actual grant application	http://www.efc.be/publications/ffabstract.html
Funding Handbook 4th Edition	Creative Activity for Everyone (CAFE)	Creative Activity for Everyone CAFE	http://www.communityni.org/index.cfm/section/Publications/key/FundingHandbook

Putting together a fundraising pack	NICVA	A fundraising pack will provide information on various methods of supporting your cause from holding events and activities to giving a legacy. This advice note suggests the structure and content of a model fundraising pack.	http://www.communityni.org/index.cfm/section/publications/key/031005FRPack
CASH Fundraising advice note	Community Accountancy Self-Help (CASH)	Their services include one-to-one casework, training courses and publications, all of which are geared towards providing people with the basic financial skills needed to run successful organisations: writing budgets, bookkeeping, bank reconciliation, cash accounting, preparing finance reports for trustees and fundraising.	http://www.communityni.org/index.cfm/section/publications/key/070705CASH
Social Investment And other financing techniques for voluntary organisations.	Malcolm Lynch/ Charities Aid Foundation	This book explores the growth in popularity of social investment in large and small charities throughout the UK.	http://www.communityni.org/index.cfm/section/publications/key/SocialInvestment

<p>International grant-makers Guidance on applying to international sources of funding made simple in NICVA's series of advice notes on grant-makers.</p>	<p>Author: Neil Irwin Publisher: NICVA</p>	<p>Leaving aside the International Fund for Ireland and the Ireland Funds which it may be argued are, at least partly, international sources of funds, there are potential sources in North America, Asia, the European Continent and other corners of the globe at least worth further exploration.</p>	<p>http://www.communityni.org/index.cfm/section/publications/key/International%20grant-makers</p>
<p>European Union grant-makers Guidance on applying to the European Union for funding to the voluntary and community sector.</p>	<p>Author: James Laverty Publisher: NICVA</p>	<p>To give an indication of the size of the EU, for the year 2003 the European Union has an overall budget just short of €100 billion.</p> <p>Most funding granted by the EU is through the national and regional authorities of the Member States but may also be paid directly by the European Commission itself. All EU funding is channelled towards precise objectives and priorities under the various common policies, which, in turn, are based on provisions of the Treaties.</p>	<p>http://www.communityni.org/index.cfm/section/publications/key/European%20Union%20Grant-makers</p>

<p>Winning Strategies for Developing Grant Proposals</p>		<p>Winning Strategies for Developing Grant Proposals helps professionals in local governments, educational agencies, community-based nonprofit groups and other organizations develop successful, well-written grant proposals.</p> <p>This 96-page book takes you through the grantseeking process, delivering practical tips, advice and insights from grantseeking experts on researching potential funders, writing a project narrative and approaching federal and private sector grantmakers.</p>	<p>http://www.grantsandfunding.com/libraries/grantseeking/wings/GFindex.html</p>
<p>Fundraising from Grant-making Trusts and Foundations</p>	<p>Karen Gilchrist & Margo Horsley 1st edition, 2000</p>	<p>Grant-making trusts and foundations are set up to give money to charitable activities. The challenge for any fundraiser is to win support by showing how their project matches the aims of the trust. This book covers:</p> <ul style="list-style-type: none"> • origins and work of grant-making trusts • putting together a proposal and researching appropriate trusts • application and assessment processes • working with trusts that have agreed to fund you. 	

<p>Find the Funds A New Approach to Fundraising Research</p>	<p>Christopher Carnie</p>	<p>This book answers the key question that all fundraisers ask: 'Where is the money?' It guides you through the research process, showing where to look for information about trusts, individuals, and companies, and demonstrating how a focus on finding the funds takes the fear out of fundraising. 'An excellent clear guide which gives lots of practical advice ... A great buy!' [Charity Talk]</p>
<p>Looking After Your Donors</p>	<p>Karen Gilchrist</p>	<p>How to build relationships with the people and organisations who have made a donation to your cause. If you look after your donors, the chances are that you will raise more money from them in future. Using real-life case studies, this guide shows you how to:</p> <ul style="list-style-type: none"> • plan your programme of donor development • analyse your supporter base and research other potential donors • secure repeat donations and new support • evaluate how well you look after your donors.